
PENSION VALUATORS OF CANADA

Valuing Pensions Is Our Only Business

Providing the Best Service Is Our Primary Concern

Attention: Family Law Lawyers

Bulletin No. 107

DIRTY TRICKS !!

As Ross Perot would say, some pension valuers are using dirty tricks to produce biased pension valuations. Some valuers are being influenced by their client and using assumptions that will work in the client's favour (for either a high or a low value, depending on the client's wishes). watch out for the following:

- Several figures shown for the possible value
 - No opinion expressed as to the fair value for marriage breakdown purposes
 - Use of the "pro-rata" method rather than the "value-added" method for determining the value accrued outside the marriage
 - The mortality tables chosen (gams 83 give lower value than Canada life tables)
 - Values for retirement ages other than earliest age of unreduced pension or normal retirement age
- Improper income tax rate or no income tax allowance



- Any other assumption that works against your client's best interests
- If you suspect that opposing counsel have presented you with a biased report, why not have us review it. We can point out where the report is biased; give you valid arguments to counter the biases; and give you our opinion of the value that is fair for equalization purposes (all backed up with references to legislation, court cases, etc.). we can often help you to save your client many times the amount of our fee.

For further information or a copy of our extensive brief about any or all of these please call Pension Valuers of Canada at **1-800-891-9122** or fax us at 1-705-749-6762.

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